

NEWS BRIEFS

one in our command who serves our Nation so well each day," Ferlise said. He was credited for achievements ranging from acquisition reform initiatives to being the sole architect of a revolutionary wholesale logistics modernization program.

Ferlise was the first civilian to be appointed Deputy to the Commanding General of a major subordinate command within the Army Materiel Command. His leadership was recognized as a major factor in CECOM's

centers garnering the Research and Development Laboratory of the Year Award, Secretary of the Army Award for Productivity Excellence, the first David Packard Award for Acquisition Excellence, and the Presidential Quality Achievement Award.

Prior to his appointment as the Deputy to the Commanding General, Ferlise served as the Chief Counsel of the Legal Office at Fort Monmouth.

ACQUISITION EXCELLENCE

Award-Term Contracts in Europe

The U.S. Army Contracting Command Europe (USACCE) Regional Contracting Office (RCO), Seckenheim, Germany, recently awarded USACCE's first award-term contract. The contract, valued at more than \$49 million over a 10-year period, provides base-maintenance services to the 6th Area Support Group, Stuttgart, Germany.

The contract term was set at 10 years including a base year, two 1-year options, and seven 1-year award-term periods. The award-term plan was established in accordance with a provision in the contract that calls for periodic evaluations of the contractor's performance. The contract can be extended based on the contractor's performance in meeting its requirements. Ratings of "good" or better in the initial 2 years will earn the contractor additional performance periods. But performance ratings of "very good" during the third year and "excellent" in all other years must be earned to merit contract extensions beyond contract year three. With consistent scores of "excellent" during succeeding years,

the contractor will continue to earn incremental contract period extensions up to the maximum of 10 years.

On Oct. 30, 2001, the RCO, Seckenheim awarded USACCE's second award-term contract. This performance-based service contract was awarded as an award-term contract with a base year, 4 option years, and 5 award-term years. The contract value over 10 years exceeds \$1.4 million. The contractor will be responsible for all management services, personnel, and equipment needed to perform required tasks. In addition, the contractor will help individuals in finding homes and will perform relocation and referral services.

USACCE's use of award-term contracts is a significant step toward the Army's goal to "incentivize the contractor to execute orderly transition of workload, provide superior support to the government, and control prices through extensions or reductions of the term, based directly on performance."

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